Dear Exhibitor:
Your company is exhibiting at the event below.
Please direct this service manual to the person in charge of your exhibit.

2019 ASSOCIATED WIRE ROPE FABRICATORS GENERAL MEETING & PRODUCT INFORMATION EXHIBITION

APRIL 7 – 10, 2019

HILTON CLEVELAND DOWNTOWN
CLEVELAND, OHIO
General Information

**Booth Equipment**
Each 10’x10’ booth will be set with 8’ high black back drape, 3’ high black side dividers, one (1) 6’ white skirted table, two (2) chairs, one (1) wastebasket and a 7” x 44” one-line identification sign.

**Electrical Orders**
All electrical orders must be arranged through AWRF. Please contact Emily@awrf.org to place your electrical order.

**Exhibit Hall Carpet**
The exhibit area is carpeted in a multi-colored pattern. To enhance the appearance of your booth, rental carpet is available through Heritage Trade Show Services. Please refer to the enclosed carpet brochure and furniture/carpet order form.

**Discount Price Deadline Date**
In order to receive advance order discount rates listed on the price sheet, we must receive your order and payment by Wednesday, March 20th, 2019.

**Freight Elevator/Ballroom Door Dimensions**
The double doors to/from the loading dock are 82” high x 67” wide. The freight elevator is 104” deep x 64” wide x 112” tall with the doorway being 108” high x 54” wide. The weight capacity is 5,000 lbs.

The Ballroom doors are 82” tall x 67” wide. The roll-up door is 82” tall x 93” wide.

**Shipments to Advance Warehouse Deadline Date**
Heritage will begin receiving freight at the advance warehouse on Friday, March 8th, 2019. To avoid late fees all shipments to the advanced warehouse must arrive no later than Friday, March 29th, 2019.

**Show Schedule**

**Exhibitor Move-In**
Sunday April 7th  
11:00 a.m. - 5:00 p.m.

**Exhibit Hours**
Monday April 8th  
8:00 a.m. - 3:00 p.m.

**Exhibitor Move-Out**
Monday April 8th  
3:00 p.m. - 7:00 p.m.

- Empty crates and containers will begin being returned at 3:00 p.m., Monday, April 8th.
- All carriers must check-in no later than 5:00 p.m. on Monday, April 8th. Heritage will begin redirecting all outbound freight not claimed by appointed freight carriers to the preferred show carrier at 5:00 p.m.
- Please refer to the Outbound Shipments Form included in this packet for detailed information regarding outbound shipping procedures.

(Continued on next page)
Shipping Information

Warehouse Shipping Information:

Exhibitor Company Name and Booth Number
Heritage Trade Show Services
C/O UPS Freight
15775 Industrial Pkwy.
Cleveland, OH 44135
FOR: AWRF 2019

Heritage will accept exhibit materials beginning Friday, March 8th, 2019 at the above address. Material arriving Friday, March 29th, 2019 will be received at the warehouse with an additional after deadline charge.

Show Site Shipping Address:

Exhibitor Company Name and Booth Number
C/O Heritage Trade Show Services
Hilton Cleveland Downtown
100 Lakeside Ave. E
Cleveland, OH 44114
FOR: AWRF 2019

Note: Due to limited dock space and the recommendation from the Hilton Cleveland Downtown, it is suggested that exhibitors ship their freight to the advance warehouse. Direct shipments to the hotel are subject to elevator availability and delivery to the exhibit hall may be delayed significantly.

Freight will be accepted at show site beginning Sunday, April 7th, 2019. See the Material Handling Instructions within this kit for additional information.

Service Center Hours
The Heritage Exhibitor Service Center will be staffed during exhibitor move-in and exhibitor move-out.

Assistance
We want you to have a successful show. If we can be of assistance, please call our Exhibitor Services at 314-534-8500.

We Appreciate Your Business
NAME OF CONVENTION: AWRF 2019

EXHIBITING COMPANY:

ADDRESS:

CONTACT EMAIL:

PRINT NAME: ____________________________ SIGNATURE: ____________________________

CREDIT CARD PAYMENT

CARD HOLDER’S NAME (Please print): ____________________________

CARD HOLDER’S SIGNATURE: ____________________________

CREDIT CARD BILLING ADDRESS:

CITY: ____________________________ STATE: ____________ ZIP: ____________

CREDIT CARD NUMBER: ____________________________ V-CODE: ___ / ___ / ___ EXP DATE: ___ / ___

Charge to: ______ American Express ______ MasterCard ______ Visa ______ Discover

If for any reason the submitted credit card or check is declined or returned, a $50.00 processing fee will be added to the final invoice. For your convenience, we will also process your card for payment of any additional charges incurred at show site. We will automatically provide this service unless informed otherwise by you.

COMPANY CHECK: Heritage Trade Show Services, 620 Shenandoah Ave, St Louis, MO 63104, Attn: Exhibitor Services. Please include a copy of this order form with your check.

BANK WIRE TRANSFER: Enterprise Bank and Trust; St. Louis, MO 63127. ABA#081006162; ACCT#0040520 HERITAGE; Swift Code-Entrus44. Please reference name of show & booth number so we can properly credit your account. Customers are responsible for any bank processing fees. Please add $25.00 to your invoice total for each wire to cover inbound bank processing fees.

FURNITURE: $ ____________

CARPET: $ ____________

ACCESSORIES: $ ____________

RENTAL UNITS: $ ____________

ESTIMATED MATERIAL HANDLING/DRAYAGE (Credit Card Required): $ ____________

PRIORITY EMPTY CONTAINER RETURN/ACCESSIBLE STORAGE: $ ____________

ESTIMATED LABOR (Credit Card Required): $ ____________

BOOTH CLEANING: $ ____________

SIGN SERVICE: $ ____________

Please note: In some instances equipment or services listed above may be handled by other contractors. Payment should be made directly to those contractors and not listed as part of the total due Heritage.

TOTAL AMOUNT DUE: $ ____________

All orders received at the Exhibitor Service Desk will be charged at standard rates. All outstanding balances must be paid by the close of the show. Adjustments to your invoice will not be made after the close of the show. Heritage requires that you provide a credit card authorization form if you require material handling, sign hanging or labor services. For your convenience, we will use this authorization to charge your credit card account for your advance orders, and any additional amounts incurred as a result of show site orders placed by your representative. These charges may include all Heritage companies, including but not limited to HES Logistics, Inc., or any charges which Heritage may be obligated to pay on behalf of Exhibitor, including without limitation, any shipping charges. By submitting this form or ordering materials or services from Heritage, you agree to be bound by all terms & conditions included in your service manual.

For questions or comments, your Exhibitor Services Representative is available by phone at 314-534-8500, by email at exhibitor.services@heritagesvs.com or in person on the show site at the Service Desk. Thank you for your business.
Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted. Fax orders will be accepted with enclosed credit card authorization form only. Charges for rental items listed below are for the duration of the show, and include delivery and removal. Cancellation of equipment delivered will be subject to a 100% cancellation charge for labor involved. Orders received after the deadline are subject to availability.

### FURNITURE

<table>
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### SPECIAL DRAPE BACKGROUNDS

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### DRAPED DISPLAY TABLE

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<td>176.95</td>
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<td>F130</td>
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<td>212.75</td>
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<td>F160</td>
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<td>186.60</td>
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### UNDRAPED DISPLAY TABLE

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<td>115.35</td>
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<td>137.20</td>
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<tr>
<td>F240</td>
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<td>113.95</td>
<td>147.15</td>
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</tbody>
</table>

### TABLE RISERS COVERED WHITE

- 6' Long riser - $61.50 / 79.65
- 8' Long riser - $74.35 / 96.65

### TABLE RISERS UNCOVERED WHITE

- 6' Long riser - $113.20 / 147.15
- 8' Long riser - $136.15 / 176.95

### COLORS:

- Red
- Blue
- Teal
- Burgundy
- Hunter Green
- Plum
- Gray
- Black
- White
- Gold
- Expo Green
- Any Other Color

- *Show colors will be given when color is not selected.

8% Tax

TOTAL ORDER

---

**NAME OF CONVENTION**: AWRF 2019  
**BOOTH #**

**EXHIBITING COMPANY**

**PHONE #**

**FAX #**

**ADDRESS**

**CITY**

**STATE**

**ZIP**

**EMAIL ORDER CONFIRMATION & INVOICE TO**

**CONTACT NAME**

(Print & Sign)

Please Fax, Mail or Email This Form Promptly To Heritage Using The Information At The Top Of The Page - Retain One Copy for Your Files
Furniture

F60 Plastic Side Chair, Gray
F50 Padded Sled Base Chair, Gray
F9  Padded Chair, Gray
F10 Padded Arm Chair, Gray
F30 Padded High Stool, Gray
F20 Padded Arm Chair, Custom
F40 Padded High Stool, Custom
F75 Executive Chair
LC02 Black/Expresso Chair
F245 Coffee Table
LC01 Black/Expresso Couch

*Couch is 7' wide x 3' tall x 40" deep
*Chair is 33" wide x 33" tall x 33" deep
Display Tables

Pedestal Tables
- F80 Pedestal Table 30” x 18” h
- F90 Pedestal Table 30” x 30” h
- F100 Pedestal Table 30” x 42” h

Draped Display Tables
- F110 4’ x 2’ x 30”
- F120 6’ x 2’ x 30”
- F130 8’ x 2’ x 30”

Undraped Display Tables
- F190 4’ x 2’ x 30”
- F200 6’ x 2’ x 30”
- F210 8’ x 2’ x 30”

Colors:
- Red
- Teal
- Burgundy
- Gray
- Plum
- White
- Hunter Green
- Expo Green
- Gold
- Blue
- Black
Discount prices on apply to orders with full payment by the discount date listed on the general info page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted. Fax orders will be accepted with enclosed credit card authorization form only. Charges for rental items listed below are for the duration of the show, and include delivery and removal. Cancellation of equipment delivered will be subject to a 100% cancellation charge for labor involved. Orders received after the deadline are subject to availability.

### CLASSIC EXPO CARPET - 16oz

<table>
<thead>
<tr>
<th>Choose Color:</th>
<th>Qty.</th>
<th>Product</th>
<th>Advance</th>
<th>Standard</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Red</td>
<td>9' x 10'</td>
<td>$191.70</td>
<td>$249.25</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Blue</td>
<td>9' x 20'</td>
<td>$376.40</td>
<td>$489.35</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Hunter Green</td>
<td>9' x 30'</td>
<td>$562.85</td>
<td>$731.70</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Burgundy</td>
<td>9' x 40'</td>
<td>$756.35</td>
<td>$983.25</td>
<td>$</td>
<td></td>
</tr>
<tr>
<td>Blue Jay</td>
<td>9' x Custom</td>
<td>$191.70</td>
<td>$249.25</td>
<td>$</td>
<td></td>
</tr>
</tbody>
</table>

Area carpet is required for all booths larger than 30' or for booths configured as islands or peninsulas.

*A 8% Sales Tax Will Be Added To All Carpet Orders*

### PRESTIGE CARPET - 28oz

<table>
<thead>
<tr>
<th>Choose Color:</th>
<th>Sq. Ft.</th>
<th>Product</th>
<th>Advance</th>
<th>Standard</th>
<th>Total</th>
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<tbody>
<tr>
<td>Charcoal</td>
<td>$3.25</td>
<td>$4.20</td>
<td>$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Navy</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hunter Green</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Red</td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td>Black</td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tuxedo</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cayenne</td>
<td></td>
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</tbody>
</table>

Minimum of 100 sq. ft. required for all prestige carpet orders.

Booth size: _____ x _____ = _____ Sq.Ft.

*A 8% Sales Tax Will Be Added To All Carpet Orders*

### PADDING & VISQUEEN

<table>
<thead>
<tr>
<th>Product</th>
<th>Booth Size</th>
<th>Sq. Ft.</th>
<th>Advance</th>
<th>Standard</th>
<th>Total</th>
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</thead>
<tbody>
<tr>
<td>Carpet Padding/Per Sq. Ft.</td>
<td>X = X</td>
<td>$1.60</td>
<td>$2.50</td>
<td>$</td>
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<tr>
<td>Visqueen Covering/Per Sq. Ft.</td>
<td>X = X</td>
<td>$0.95</td>
<td>$1.25</td>
<td>$</td>
<td></td>
</tr>
</tbody>
</table>

*A 8% Sales Tax Will Be Added To All Carpet Orders*
### ACCESSORIES/DISPLAY RENTAL ORDER FORM

Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted. Fax / Email orders will only be accepted with enclosed credit card authorization form. Charges for rental items listed below are for the duration of the show, and include delivery and removal. Cancellation of equipment delivered will be subject to a 100% cancellation charge for labor involved. Orders received after deadline are subject to availability.

<table>
<thead>
<tr>
<th>ITEM</th>
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<tr>
<td>D25</td>
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### DISPLAY CABINETS AND COUNTERS

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Looking for something else? Please contact us at Exhibitor.Services@HeritageSVS.com for assistance.

8% Tax

TOTAL ORDER

NAME OF CONVENTION: **AWRF 2019**

EXHIBITING COMPANY: 

PHONE #: 

FAX #: 

EMAIL ORDER CONFIRMATION & INVOICE TO: [Exhibitor.Services@HeritageSVS.com](mailto:Exhibitor.Services@HeritageSVS.com)

CONTACT NAME: 

DATE: 

(Print & Sign)
Accessories

Accessories:
A10 Wastebasket
A20 Tripod Easel
D250 Chrome Sign Holder
A30 Chrome Stanchion
A40 Velour Rope 6’ Black
A50 Coat Tree
A60 Chrome Bag Rack

A70 Literature Rack
A80 Garment Rack 5’
A90 2 Way Straight Arm Rack
A100 4 Way Slant Arm Rack
A110 6’ TensabARRIER
A106 Raffle Ticket Drum
A107 Fishbowl
Display

- D10 Pegboard Panels 4'x8' Vertical
- D50 Slatwall 1 Meter x 8'
- D40 Gridwall 2'x8'
- D31 Fabric Impact Panel 1 Meter x 8'
- D11 Pegboard 6" Single Hook
- D12 Pegboard 8" Single Hook
- D121 Slatwall 8" Bracket
- D60 Gridwall 6" Single Hook
- D70 Gridwall 8" Single Hook
- D130 Shelf 1 meter wide x 12" deep
- D130 Shelf 1 meter wide x 12" deep
- D220 Arm Light
- D20 Vertical Tackboard
- MD30 Display Cabinet 1 Meter
- MD20 Display Counter 1 Meter
- MD21 Display Counter 2 Meter
- MD22 Curved Counter 1 Meter
- MD23 Radius Counter 1 Meter Dia.
Choose Your Exhibit - Check One

☐ MD01 DISPLAY ONE: 10’ STANDARD DISPLAY
Package Includes:
Installation and dismantling labor
1 Header
One 10’ x 10’ Standard Carpet
One 1 meter counter
Three Arm Lights

☐ MD02 DISPLAY TWO: 20’ STANDARD DISPLAY
Package Includes:
Installation and dismantling labor
One 10’ x 20’ Standard carpet
2 Headers
One 2 meter counter
Two 1 meter counters
6 Halogen Lights

☐ MD03 DISPLAY THREE: 20’ DELUXE DISPLAY
Package Includes:
Installation and dismantling labor
One 10’ x 20’ Standard Carpet
2 Headers
One 1.5 meter counter
Four shelves
5 Halogen Lights

☐ MD04 DISPLAY FOUR: 20’ DELUXE DISPLAY
Package Includes:
Installation and dismantling labor
One 10’ x 20’ Standard carpet
1 Header
4 Counters
5 Halogen Lights

☐ MD05 DISPLAY FIVE: 20 X 20 ISLAND DISPLAY
Package Includes:
Installation and dismantling labor
One 20’ x 20’ Standard carpet
2 Headers
4 Counters

☐ MD06 DISPLAY SIX: 20 X 20 ISLAND DISPLAY
Package Includes:
Installation and dismantling labor
One 20’ x 20’ Standard carpet
4 Headers
4 Counters

Circle your carpet color:
Black  Blue  Burgundy  Gray  Red

Choose Your Panels Standard and Optional Panel Choices

☐ White Hardwall
☐ Black/Gray Velcro – Circle: Black or Gray
☐ Opt. Color Hardwall (per panel) - Specify

Advanced Rates:
Included
$70.00 ea.

Advanced Rates:
Included
$91.00 ea.

Indicate Your Header Sign Copy

Your company name will be printed in block lettering on the White Header sign. Check which color lettering you would like ☐ Black  ☐ Blue  ☐ Red.
☐ Please indicate here if you would like us to assist you with logo identification or other customized graphics.

• Remember to order the following items, they are NOT included in booth package; • Furniture • Electrical Service • Custom Logo • Floral • Cleaning Service

☐ Yes, I have completed and enclosed the Payment Form

Sub. Total________________

8% Tax________________

TOTAL ORDER________________

NAME OF CONVENTION  AWRF 2019

EXHIBITING COMPANY

PHONE # ____________________________ FAX # ____________________________

ADDRESS ____________________________ CITY ____________________________ STATE ____________________________ ZIP ____________________________

EMAIL ORDER CONFIRMATION & INVOICE TO ________________________________________________________________

CONTACT NAME ____________________________ DATE ____________________________

(Print & Sign)
Modular Displays

MDO1 Modular Hardwall Display Package 1
MDO2 Modular Hardwall Display Package 2
MDO3 Modular Hardwall Display Package 3
MDO4 Modular Hardwall Display Package 4
MDO5 Modular Hardwall Display Package 5
MDO6 Modular Hardwall Display Package 6
A. MATERIAL HANDLING FOR DELIVERIES TO WAREHOUSE

Heritage Trade Show Services will start receiving crated, boxed or skidded materials 30 days prior to show move-in. Shipments will be received Monday through Friday between the hours of 10:00 a.m. and 4:00 p.m. Shipments must be sent with freight charges prepaid. **Collect shipments will not be accepted.** A 200 lb. minimum will apply for each shipment received. Rates below include receipt of your freight; delivery to the booth; storage and return of empty crates; and reloading.

Label each piece and address all shipping documents/bills of lading as follows for shipments to warehouse:

EXHIBITOR COMPANY NAME
HERITAGE TRADE SHOW SERVICES
C/O UPS FREIGHT
15775 INDUSTRIAL PKWY.
CLEVELAND, OH 44135
FOR: AWRF 2019

**DELVIES TO THE WAREHOUSE MUST BE MADE BETWEEN THE HOURS OF 10 AM – 4 PM, MONDAY THROUGH FRIDAY**

RATES FOR DELIVERIES TO WAREHOUSE

<table>
<thead>
<tr>
<th>Description</th>
<th>Deadline Date: Friday, March 29th, 2019 To Avoid Late Fees</th>
</tr>
</thead>
<tbody>
<tr>
<td>I Packaged Shipments to the Advance Warehouse</td>
<td>$ 162.00</td>
</tr>
<tr>
<td>II Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS or U.S. Mail to the Advance Warehouse</td>
<td>$ 194.40</td>
</tr>
<tr>
<td>III Packaged Shipments to the Advance Warehouse after the deadline date</td>
<td>$ 202.50</td>
</tr>
<tr>
<td>IV Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS, or U.S. Mail to the Advance Warehouse after the deadline date</td>
<td>$ 234.90</td>
</tr>
</tbody>
</table>

B. MATERIAL HANDLING FOR DELIVERIES TO SHOWSITE

Heritage Trade Show Services will receive and unload shipments at show site only during scheduled exhibitor move-in times. Do not ship to show site at any other times, as the facility has no provisions to accept advance shipments. Shipments must be sent with freight charges prepaid. **Collect shipments will not be accepted.** A 200 lb. minimum will apply for each shipment received. Rates below include receipt of your freight; delivery to the booth; storage and return of empty crates; and reloading.

Label each piece and address all shipping documents/bills of lading as follows for shipments to show site:

EXHIBITOR COMPANY NAME
C/O HERITAGE TRADE SHOW SERVICES
HILTON CLEVELAND DOWNTOWN
100 LAKESIDE AVE. E
CLEVELAND, OH 4414
FOR: AWRF 2019

RATES FOR DELIVERIES TO SHOWSITE

<table>
<thead>
<tr>
<th>Description</th>
<th>Rate per 100 lbs.</th>
<th>M in Charge</th>
</tr>
</thead>
<tbody>
<tr>
<td>VI Packaged Shipments to the Show site</td>
<td>$ 180.00</td>
<td></td>
</tr>
<tr>
<td>VII Packaged Shipments via Van Line, Specialized Carrier, Federal Express, UPS or U.S. Mail to the Show site</td>
<td>$ 216.00</td>
<td></td>
</tr>
<tr>
<td>VIII Loose or Uncrated Shipments or Shipments requiring Special Handling to the Show site (Rate will not be split for mixed shipments. The uncrated rate will apply)</td>
<td>$ 252.00</td>
<td></td>
</tr>
</tbody>
</table>

The per cwt. (100 lb.) rates listed above are based on inbound weight only, rounded up to the next 100 lbs. Services include receiving, unloading, delivery to booth, storage and return of empty containers, moving materials to the dock and reloading on designated outbound carrier.

**ESTIMATED COSTS.**  * (Round to next highest whole number)

Estimated Weight in lbs. \( \div 100 \) + 100 \( * \) x Rate \( = \) Total

CONTINUED ON NEXT PAGE
C. INBOUND SHIPMENTS
All shipments must have a bill-of-lading or delivery receipt showing number of pieces, true weight (via certified scale ticket), and description of merchandise. If shipments arrive without weight on bill-of-lading and weight is unobtainable, Heritage will estimate the weight. If actual scale weights are not submitted prior to move-out the estimated weight will be final and binding. All shipments received are subject to reweigh. Copies of bills-of-lading, with the name of the carrier, should be forwarded to HERITAGE TRADE SHOW SERVICES as soon as shipments are made. This will assist in tracing, if required. Shipments received at the warehouse after scheduled exhibitor set-up or shipments received at show site after exhibitor move-in times, are subject to surcharges to cover additional trucking or labor and will be billed accordingly.

D. EMPTY CONTAINER LABELS
Empty container labels will be available at the service desk for all exhibitors using Heritage material handling services. Affixing the labels is the sole responsibility of the exhibitor or his representative. All previous labels should be removed or obliterated. Heritage assumes no responsibility for removal of containers with old empty labels, improper information on empty labels or valuables stored in containers removed for storage.

E. ADDITIONAL AVAILABLE SERVICES
All per 100 lb. Rates quoted in the foregoing do not include any Blocking, Spotting, or Bracing in booth, or Local pickups for deliveries. For such services, the following rates apply:

<table>
<thead>
<tr>
<th>Service</th>
<th>Straight Time</th>
<th>Overtime</th>
</tr>
</thead>
<tbody>
<tr>
<td>Material Handler</td>
<td>$103.35 per hr.</td>
<td>$155.03 per hr. (One Hour Minimum)</td>
</tr>
<tr>
<td>Local Pickups &amp; Deliveries</td>
<td>$245.80 per hr.</td>
<td>$368.70 per hr. (One Hour Minimum)</td>
</tr>
</tbody>
</table>

F. SPECIAL SERVICES
Metal banding will be available for securing outbound shipments at a rate of $.50 per foot, plus labor (One Hour Minimum). Shrink wrap of a pallet will be charged at $50.00 per pallet. Mobile equipment will be moved into and out of the exhibit facility at $150.00 per round trip unless otherwise noted in this kit.

G. OUTBOUND SHIPMENTS
Exhibitors are responsible for labeling their exhibit materials and providing outbound shipping information. To assist you with these arrangements, Heritage will have a Service Desk in the exhibit hall with labels, bills-of-lading and available shipping information. When materials are labeled, packed and ready to be shipped, completed bills-of-lading should be turned in at the Service Desk. Pick ups for local deliveries or small package shipments, i.e., UPS and Parcel Post should be dealt with in the same manner as all other outbound shipments. In order to expedite removal of materials, Heritage reserves the right to change designated carriers, if such carriers fail to pickup or refuse to accept shipments. Where no disposition is made, materials will be returned to the warehouse awaiting shipping instructions.

H. RETURNED SHIPMENTS TO HERITAGE WAREHOUSE
Where no disposition has been made for outbound shipments or later scheduled pickups are necessary; Heritage will return exhibit materials to the warehouse and load on outbound carriers at the rate of $30.00 per 100 lbs. or fraction thereof for each shipment returned. Minimum charge: $300.00.

I. LIMITS OF LIABILITY AND RESPONSIBILITY
1. Heritage Trade Show Services shall not be responsible for loss, theft, or disappearance of exhibitor’s materials after same has been delivered to exhibitor’s booth and shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.
2. Heritage Trade Show Services shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor’s booth for reloading after the Show. Bills-of-lading covering outgoing shipments, which are furnished by Heritage Trade Show Services to exhibitors, will be checked at time of actual pickup from the booth and corrections made where discrepancies occur.
3. Heritage Trade Show Services liability shall be limited to the physical loss of or damage to the specific article which is lost or damaged, and in any event Heritage Trade Show Services’ maximum liability shall be limited to $ .30 per pound per article with a maximum liability of $50.00 per item, or $1,000.00 per shipment, whichever is less.
4. Heritage Trade Show Services shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor’s materials which may make it impossible or impractical to exhibit same.

AUTHORITY TO HANDLE
All terms and conditions herein stated are understood and accepted.

NAME OF CONVENTION AWRF 2019
EXHIBITING COMPANY
ADDRESS
CONTACT NAME
EMAIL ORDER CONFIRMATION & INVOICE TO
EXHIBITING COMPANY
ADDRESS
PHONE #
FAX #
CITY
STATE
ZIP
DATE

Please Return This Form Promptly To Heritage Trade Show Services-Retain One Copy For Your File.
All orders must have a credit card authorization form on file.

**Priority Empty Container Return**

This service provides for the priority return of your empties to your booth after the close of the show. This service must be ordered prior to the removal of your empties. If you would like this service, please fill out the information below and return to Heritage Trade Show Services, Inc.

Priority Empty Container Return.................................................................$100.00 per container
Estimated Number of Pieces.................................................................________________

PLEASE NOTE THAT THIS SERVICE CANNOT BE ORDERED AFTER THE PIECES HAVE BEEN TAKEN TO STORAGE

**ACCESSIBLE STORAGE**

A storage area will be available for exhibitor's samples and literature in the facility. Depending on space available in the facility, these items may be stored on trailers in the loading dock area. Heritage employees will be available to access storage items during show hours, one hour prior to show opening, and one half hour after show closing each day. All materiel in storage on the last day of the show will be returned to their designated booth space at the close of the show. Due to fire regulations and for security purposes, NO LARGE DELIVERIES CAN BE MADE DURING SHOW HOURS. Show management reserves the right to stop deliveries at any time during the show hours, so please schedule deliveries prior to show opening. Storage space may be limited. Orders MUST be received by the deadline date to guarantee storage space. The charge for storage space is as follows:

**Accessible Storage Rate:** $100.00 base charge, plus labor charges per delivery (one hour minimum)

**Labor Rates:**
- Straight Time: (one hour minimum per man)..........................$103.35
- 8:00 a.m. - 4:30 p.m. Monday - Friday
- Over Time: (one hour minimum per man)..............................$155.03

**YES, I wish to reserve space for accessible storage, I plan on storing _____ pallets/boxes/crates/cases (# of pieces) (circle one)**

**Deliveries**

To have items placed in or removed from accessible storage, please notify the Heritage Service Desk.

ALL GOODS STORED WITH HERITAGE ARE STORED AT YOUR OWN RISK. We shall not be liable for any injury, damage, loss, theft, or destruction, including, but not limited to damage from atmospheric conditions or rust, negligence (whether caused by ourselves or by servants, agents, employees or others), failures to act breach of contract, breach of warranty, water condensation, fire, floods, acts of God or any act beyond our sole control. We are not liable for any direct, consequential, or incidental damages nor for loss of profit or loss due to failures to obtain or turnover goods at any particular time or place whatsoever, however such loss may be incurred. We are not liable for or chargeable with any loss of sales, income, resale, commissions, or brokerage, nor for any freight or demurrage.

NAME OF CONVENTION AWRF 2019

EXHIBITING COMPANY ______________________________________ PHONE # __________________ FAX # __________________
ADDRESS ..........................................................................................................
CITY STATE ZIP

EMAIL ORDER CONFIRMATION & INVOICE TO ________________________________________________________________

CONTACT NAME ______________________________________________ (Print & Sign) DATE ____________________

Please Return This Form Promptly To The Address Above-Retain One Copy For Your File
HERITAGE Trade Show Services

DO NOT DELAY!

ADVANCE SHIPMENT TO WAREHOUSE

TO: ______________________________________________

EXHIBITOR NAME

BOOTH NUMBER: __________________________________

HERITAGE TRADE SHOW SERVICES
C/O UPS FREIGHT
15775 INDUSTRIAL PKWY.
CLEVELAND, OH 44135

FOR: AWRF 2019
IMPORTANT NOTICE
REGARDING DIRECT SHIPMENTS

Please be aware that the Hilton Cleveland Downtown does NOT receive exhibitor freight, literature or supplies through the venue package room. The package room is too small to handle Exhibit Materials and the venue’s everyday receiving. All exhibit materials, being shipped directly to show site must be addressed as listed below to insure unloading and delivery to your booth area.

NOTE: Direct shipments will only be received beginning at 10:00 a.m., Sunday, April 7th, 2019. Any materials sent to the venue prior to this date may be returned to sender and/or may be turned over to Heritage Trade Show Services and will be billed according to the Show’s Shipping & Receiving Rates, and will be subject to venue assessed fees.

All shipments should be accompanied with a Bill of Lading or Packing List indicating the total weight of shipment and piece count.

See the enclosed Shipping Information/Material Handling Order Form for detailed service descriptions, rates and limits of liability.

WE APPRECIATE YOUR COOPERATION.
HERITAGE TRADE SHOW SERVICES
HERITAGE Trade Show Services

DO NOT DELAY
DIRECT SHIPMENT TO SHOW SITE

MUST NOT ARRIVE BEFORE SUNDAY, APRIL 7TH, 2019

TO: ____________________________________________
EXHIBITOR NAME

BOOTH NUMBER: ______________________________

C/O HERITAGE TRADE SHOW SERVICES
C/O HERITAGE TRADE SHOW SERVICES
HILTON CLEVELAND DOWNTOWN
100 LAKESIDE AVE. E
CLEVELAND, OH 44114
CLEVELAND, OH 44114
FOR: AWRF 2019
FOR: AWRF 2019
NEED A RELIABLE CARRIER TO TRANSPORT YOUR FREIGHT?

Email, fax, or call in the information needed below to have your freight shipped to the advance warehouse, and invoiced along with any other orders placed with the show decorator, Heritage Trade Show Services.

NOTE: If the inbound or outbound shipment requires air or expedited service, please inform HES Logistics as soon as possible. HES Logistics can accommodate any type of shipping need, but specializes in LTL ground freight totaling 100 lbs or greater.

Show Name__________________________________________________________________________________________________________________________

Booth Name________________________________________________________________________________________________________________________

Booth Number(if known)________________________________________________________________________________________________________

Pickup Information

Company Name________________________________________________________________________________________________________________________

Address_______________________________________________________________________________________________________________________________

Suite_______________________________________________________________________________________________________________________________

City, ST Zip________________________________________________________________________________________________________________________

Contact Name____________________________________________________________________________________________________________________

Contact Number____________________________________________________________________________________________________________________

(for the driver to call, if needed)

Pickup Hours____________________________________________________________________________________________________________________

Pickup Date_____________________________________________________________________________________________________________________

(call HES Logistics to discuss, if needed)

Description of Pieces & Loading Area

(quantity / type / approx. lbs & dims L"xW"xH") Example: 2 Cases 150 lbs each 54"x36"x12" / 1 crate 600 lbs 96"x48"x40"

________________________________________________________________________________________________________________________

________________________________________________________________________________________________________________________

Is there a loading dock at the pickup address? If not, please describe pickup area and / or additional instructions for the driver:

(ex. Lift Gate Truck Required / Residential / Inside pickup / Notify / White Glove Service)

For return (outbound) shipping, all exhibitors must visit the Exhibitor Services Desk at the show site to arrange handling, unless you are hand carrying all of your items out of the show.

Phone: 1-866-493-1675 Fax: 1-314-534-8050 Email: shipping@heritagesvs.com
IMPORTANT INFORMATION REGARDING OUTBOUND SHIPMENTS

To ensure that your outbound shipment is handled according to your instructions, please be advised of the following:

• **CONTACT YOUR CARRIER TO SCHEDULE PICK UP OF YOUR SHIPMENT.** You must call your carrier, unless you are using the show recommended carrier. Carriers, including FED EX and UPS, will not pick up your shipment unless you have made arrangements with them. In the event your selected carrier fails to show on final move-out day, your shipment will be rerouted to Heritage’s show carrier.

• **PACK AND LABEL YOUR MATERIALS.** Banding, shrink wrap and shipping labels are available at the Heritage Service Desk.

• **COMPLETE AND TURN IN A HERITAGE BILL OF LADING FOR EACH OUTBOUND SHIPMENT.** Bill of ladings may be obtained from the Heritage Service Desk. Complete a bill of lading for each shipment/destination. Turn in all completed bill of ladings to the Heritage Service Desk once your shipments are ready to be loaded out.

• For your convenience, show recommended carriers are available to handle outbound transportation.

    Thank you and we hope you have a great show!
UNION JURISDICTION RULES

Since Work Rules and Union Jurisdictions vary from city to city, we apprise you of the following statements to help you in understanding the Union Requirements in the facility.

DECORATOR & CARPENTER JURISDICTION
It is necessary for all exhibitors to use qualified union personnel for the installation and dismantling of prefabricated exhibits and displays and to install and remove draperies and floor covering. The handling, placing or setting out of merchandise that is to be displayed does not require union labor and may be done by the exhibitor. In addition, the installation or dismantling of an exhibit which does not require the use of hand tools, or more than one person, and can be accomplished within thirty minutes, may be performed by the owner or company representative. Your labor requirements can be ordered on the enclosed Exhibit Labor Order Form.

TEAMSTER JURISDICTION
Our Material Handling Department is responsible for maintaining in and out traffic schedules at the show site. Even local exhibitors should clear all movements of exhibit materials through this department, as we will have priority at the unloading area at all times. Union jurisdiction allows individually hand carried items only and will not permit exhibitors use of dollies, hand trucks or pushcarts. Material Handling Services may be ordered in advance by completing and returning the enclosed Shipping Information and Service Order Form or by ordering on site at the Heritage Service Desk.

SAFETY
Standing on chairs, table or other rental equipment is prohibited. This equipment is not engineered to support your weight. Heritage cannot be responsible for injuries or falls caused by the improper use of this equipment. If assistance is required in assembling your booth, please order labor in the Display Labor section of the Heritage order form and the necessary ladders and/or tools will be provided.

NOTE:
- If you encounter any difficulty with any laborer, or if you are not satisfied with the work performed, please bring this to the attention of the Show Manager at Heritage. Please refrain from voicing complaints directly to craft personnel.
- The person in charge of your exhibit should carefully inspect and sign all work order forms. If there are any questions about any bills, bring the bill to the appropriate Service Desk and discuss it with the person in charge.
EXHIBITOR APPOINTED CONTRACTOR

If your company plans to use a firm who is not the official service contractor as designated by Show Management, please complete this form and return to the address above.

**NOTE:** If you require material handling, sign hanging or exhibit labor, Heritage requires a completed credit card authorization form on file in order to provide these services.

EXHIBITOR APPOINTED CONTRACTOR

<table>
<thead>
<tr>
<th>ADDRESS</th>
</tr>
</thead>
<tbody>
<tr>
<td>__________________</td>
</tr>
<tr>
<td>__________________</td>
</tr>
<tr>
<td>__________________</td>
</tr>
</tbody>
</table>

CONTACT PERSON ____________________________

PHONE ____________________________

Non-official contractors must use labor supplied by Heritage unless the following requirements are fulfilled:

- Exhibitors must return this completed form to Heritage at least thirty (30) days prior to the show.
- Non-official contractors must submit proof of adequate insurance, in the form of an original policy rider, listing Heritage as an additional insured, furnished by their broker to Heritage’s office no later than thirty (30) days in advance of actual installation dates. This must include a copy of your Worker’s Compensation insurance.
- All personnel must be properly badged for the show.
- Labor must conform to local labor jurisdiction as outlined under the appropriate section of this service manual.

Non-official installation and dismantle contractors may provide supervision. Non-official contractors are allowed on the exhibit floor only during official installation and dismantle hours, providing the information above it supplied.

It is the responsibility of the exhibitor to assure that each representative of an Exhibitor Appointed Contractor abides by the official rules and regulations of this event.

<table>
<thead>
<tr>
<th>THIRD PARTY AUTHORIZATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOR USE OF AN EXHIBITOR APPOINTED CONTRACTOR: We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges. In the event that the named third party does not discharge payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company. The items checked below are to be invoiced to the third party:</td>
</tr>
<tr>
<td>□ ALL SERVICES</td>
</tr>
<tr>
<td>□ BOOTH CLEANING</td>
</tr>
<tr>
<td>□ I &amp; D LABOR</td>
</tr>
<tr>
<td>□ MATERIAL HANDLING/IN &amp; OUT</td>
</tr>
<tr>
<td>□ RENTAL FURNITURE &amp; CARPET</td>
</tr>
<tr>
<td>□ SIGNS</td>
</tr>
<tr>
<td>□ OTHER (Please specify)</td>
</tr>
</tbody>
</table>

THIRD PARTY AGENT:

CREDIT CARD ACCOUNT NO. ____________________________

EXPIRATION DATE ___/___ VERIFICATION CODE ___/___/___

□ PERSONAL CREDIT CARD  □ COMPANY CREDIT CARD

CARDHOLDER'S NAME ____________________________

AUTHORIZED SIGNATURE ____________________________

PRINT NAME ____________________________

COMPANY NAME ____________________________

ADDRESS ____________________________

CITY/STATE/ZIP ____________________________

PHONE __________________ FAX __________________

We have read, understand and agree to all terms as described above and have advised our show site representative accordingly.

Exhibitor Signature: ____________________________

Print Name: ____________________________

Date: ____________________________

NAME OF CONVENTION AWRF 2019

EXHIBITING COMPANY ____________________________

PHONE # __________________

FAX # __________________

ADDRESS ____________________________

CITY __________________

STATE __________________

ZIP __________________

EMAIL ORDER CONFIRMATION & INVOICE TO ____________________________

CONTACT NAME ____________________________

(Print & Sign)

Date __________________

Please Return This Form Promptly To the Address Above-Retain One Copy for Your Files
The enclosed credit card authorization form must be completed and returned when ordering Exhibit Labor. For your convenience, MasterCard, American Express, Visa and Discover will be accepted.

RATES:

**STRAIGHT TIME** (One hour minimum per man) ................................................................. $103.35 PER HOUR
8:00 A.M. to 4:30 P.M. Monday through Friday

**OVERTIME** (One hour minimum per man) ................................................................. $155.03 PER HOUR
After 4:30 P.M. to 8:00 A.M. Monday – Friday and all hours on Saturday and Sunday

Starting time can be guaranteed only in those instances where men are requested for the start of the working day, which is 8:00 a.m. The minimum charge for one hour per man will apply and time will commence in accordance with exhibitor’s request. Failure to call for labor at requested time will result in a one hour charge per man requested unless 48 hour advance notice is provided. Individual workmen’s interpretations of plans diagrams, photos, and their speed of installation and dismantling cannot be guaranteed to conform to your estimate or past experience.

**INSTALLATION**

☐ **ERECT EXHIBIT UNDER HERITAGE SUPERVISION**
Heritage will supervise the installation of your exhibit, however, specific instruction, blueprints, etc., should be provided to facilitate an economical, correct installation. A supervision charge of 30%, minimum charge $45.00, will be added to your labor invoice. The next page must also be filled out if your exhibit will be assembled by Heritage.

No of men _____ Estimated hours each man _____ Total hrs _____ X rate ST/OT _____ + 30% _____ = _______
Please complete the reverse side of this form

☐ **FURNISH LABOR TO ERECT EXHIBIT UNDER EXHIBITOR’S SUPERVISION**
Have _____ (No.) of men available as close as possible to _____ (A.M.-P.M.) on _____ (Day) _______ (Date) to erect exhibit under exhibitor’s supervision. Exhibitor must check in at service desk to obtain labor.
No. of men _____ Estimated hrs each man _____ Total hrs _____ X rate ST/OT _______ = _______

**DISMANTLE**

☐ **DISMANTLE EXHIBIT UNDER HERITAGE SUPERVISION**
Heritage will supervise the dismantling of your exhibit, when crates are returned. Make sure complete outbound shipping information has been given to the freight service desk. A supervision charge of 30%, minimum charge $45.00, will be added to your labor invoice. The next page must also be filled out if your exhibit will be disassembled by Heritage.

No of men _____ Estimated hours each man _____ Total hrs _____ X rate ST/OT _____ + 30% _____ = _______
Please complete the reverse side of this form

☐ **FURNISH LABOR TO DISMANTLE EXHIBIT UNDER EXHIBITOR’S SUPERVISION**
Have _____ (No.) of men available as close as possible to _____ (A.M.-P.M.) on _____ (Day) _______ (Date) to dismantle exhibit under exhibitor’s supervision. Exhibitor must check in at service desk to obtain labor.
No. of men _____ Estimated hrs each man _____ Total hrs _____ X rate ST/OT _______ = _______

ESTIMATED TOTAL ______

NAME OF CONVENTION  AWRF 2019
EXHIBITING COMPANY
PHONE #
FAX #
ADDRESS
CITY STATE ZIP
EMAIL ORDER CONFIRMATION & INVOICE TO
CONTACT NAME
(Date)

(CONTINUED ON NEXT PAGE)
INBOUND SHIPPING INFORMATION

Carrier __________________________ Carrier Phone Number __________________________

Shipped to: Warehouse ______ Show Site ______ From: City/State __________________________ Date ___________________________

Total No. of: Crates ______ Cartons ______ Fiber Cases ______ Other (Specify) __________________________

Set up Plan/Photo: Attached __________ To Be Sent With Exhibit __________ In Crate No. __________________________

Carpet: With Exhibit __________ Rented From Heritage __________ Color __________ Size __________________________

Electrical Placement: Drawing Attached __________ Drawing With Exhibit __________ Electrical Under Carpet __________ Comments: __________________________

Graphics: With Exhibit __________ Shipped Separately __________ Comments: __________________________

Special Tools/Hardware Required: __________________________

OUTBOUND SHIPPING INFORMATION:

Ship To: __________________________

Method: ☐ Common Carrier  ☐ Air Freight  ☐ Van Line  ☐ Other (Specify)

Carrier:(If Known) __________________________

Freight Charges: ☐ Prepaid  ☐ Bill To: __________________________

☐ Collect  __________________________

Please note: Heritage will not be responsible for product or literature that is not properly packed and labeled by exhibitor personnel, nor for concealed damage which may occur during shipping.

SPECIAL INSTRUCTIONS/COMMENTS:

PLEASE PROVIDE AN EMERGENCY CONTACT:

Name __________________________ Phone No. __________________________
BOOTH CLEANING SERVICE
ORDER FORM

Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted.

INDIVIDUAL CLEANING FOR YOUR BOOTH MAY BE ORDERED BY CHECKING BELOW THE SERVICES DESIRED. CHARGES BASED UPON GROSS EXHIBIT BOOTH AREA. (100 SQ. FT. MINIMUM)

CARPET CLEANING

☐ Vacuuming before initial opening of Exhibit and daily thereafter, including emptying of waste baskets nightly

☐ Vacuuming ONCE before initial opening of Exhibit

RATES

45¢ per sq. ft.
45¢ per sq. ft.

TOTAL SQ FT ______ X RATE PER SQ FT ______ = DAILY COST ______ X NO. OF DAYS ______ = TOTAL $ ______

EXHIBIT CLEANING

☐ Cleaning and dusting of display background and furnishings before initial opening of Exhibit and DAILY thereafter

☐ Cleaning and dusting of display background and furnishings ONCE before initial opening of exhibits

RATES

55¢ per sq. ft.
55¢ per sq. ft.

TOTAL SQ FT ______ X RATE PER SQ FT ______ = DAILY COST ______ X NO. OF DAYS ______ = TOTAL $ ______

PORTER SERVICE

☐ Includes emptying of wastebaskets and policing of your exhibit at two-hour intervals during show hours (4 hour minimum per day)

RATES

$50.65 per hour

TOTAL HOURS ______ X RATE PER HOUR ______ = DAILY COST ______ X NO. OF DAYS ______ = TOTAL $ ____________

REQUESTED TIME(S) FOR PORTER SERVICE: ________________________________

________________________________________________________________________

Special Instructions: ______________________________________________________

________________________________________________________________________

TOTAL ORDER AMOUNT $ ________

NAME OF CONVENTION AWRF 2019

EXHIBITING COMPANY ____________________________________________

PHONE # ___________________________ FAX # _____________________________

ADDRESS _____________________________ CITY ___________________________ STATE ___________ ZIP ________________________

EMAIL ORDER CONFIRMATION & INVOICE TO ____________________________

CONTACT NAME ___________________________ DATE ________________________

Please Return This Form Promptly To The Address Above-Retain One Copy For Your File
Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted.

**STANDARD SIZE SIGNS**

<table>
<thead>
<tr>
<th>QTY</th>
<th>DISCOUNT PRICE</th>
<th>STANDARD PRICE</th>
<th>TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>7”X11”</td>
<td>________@ 41.25</td>
<td>53.65</td>
<td>= $_______</td>
</tr>
<tr>
<td>7”X44”</td>
<td>________@ 48.75</td>
<td>63.40</td>
<td>= $_______</td>
</tr>
<tr>
<td>11”X14”</td>
<td>________@ 48.75</td>
<td>63.40</td>
<td>= $_______</td>
</tr>
<tr>
<td>14”X22”</td>
<td>________@ 56.25</td>
<td>73.15</td>
<td>= $_______</td>
</tr>
<tr>
<td>14”X44”</td>
<td>________@ 66.75</td>
<td>86.80</td>
<td>= $_______</td>
</tr>
<tr>
<td>22”X28”</td>
<td>________@ 66.75</td>
<td>86.80</td>
<td>= $_______</td>
</tr>
<tr>
<td>28”X44”</td>
<td>________@ 90.00</td>
<td>117.00</td>
<td>= $_______</td>
</tr>
<tr>
<td>40”X60”</td>
<td>________@ 139.50</td>
<td>181.35</td>
<td>= $_______</td>
</tr>
<tr>
<td>Back</td>
<td>________@ 7.50</td>
<td>9.75</td>
<td>= $_______</td>
</tr>
<tr>
<td>Sentra</td>
<td>________x @ 16.50 sq.ft.</td>
<td>24.75 sq. ft</td>
<td>= $_______</td>
</tr>
</tbody>
</table>

**DIGITAL GRAPHICS**

Heritage has the capabilities to provide you with the finest digital graphic reproduction available. Capabilities include four-color, photo-quality, high resolution digital printing in virtually any size for banners, signage, exhibit graphics and more.

- $12.75 per sq. ft. (standard price $16.55)
- Minimum order 9 sq. ft. (1296 sq. in.)
- Double sq. ft. for double-sided graphics
- Round sq. ft. to next whole increment
- File conversion, retouching, cloning or color correcting may incur additional labor charges

Any art designs are inclusive of the above prices. Please send any high quality files sized appropriately or able to be proportionately enlarged with the fonts embedded or outlined. If text is to be edited by Heritage then please send the font files as well. Preferred files are high resolution PDF’s.

**INDICATE YOUR SIGN COPY HERE**

*Please feel free to attach additional sign copy on separate page.

- Vertical
- Horizontal
- Easel Back
- Color of Background
- Color of Lettering

Note: File conversion, retouching, cloning or color correcting may incur additional labor charges.

**SETUP/COMPUTER LABOR**

<table>
<thead>
<tr>
<th></th>
<th>Straight Time - $88.00</th>
<th>Overtime - $156.00</th>
<th>Double Time - $176.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>8% TAX</td>
<td>TOTAL</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(Please print)

NAME OF CONVENTION: AWRF 2019

Please Fax, Mail or Email This Form Promptly To Heritage Using The Information At The Top Of The Page - Retain One Copy for Your Files
EXHIBITOR SERVICES
Create the ultimate brand experience with a sensory-rich environment that drives attendee interest.

ORDERING INSTRUCTIONS: To guarantee equipment availability and advanced-rate pricing, place your order at least 21 days prior to delivery. Prices are for exhibit floor only. All rental prices subject to a 15% markup if ordered day of. Operator labor, if requested, is subject to the prevailing hourly rate with a four-hour minimum. An electronic receipt will be emailed to you. The total charge per item is determined by multiplying the price by the quantity ordered by the days rented. Please include applicable Sales Tax on equipment rental.

PSAV WILL CONTACT YOU DIRECTLY FOR PAYMENT INFORMATION. PRICING IS PER DAY.

**MONITORS**
- 55" LCD monitor
  - Price: $615
  - Qty: ___
  - Days: ___
  - Total: $0
- 70" LCD monitor
  - Price: $995
  - Qty: ___
  - Days: ___
  - Total: $0

**ACCESSORIES**
- Laptop
  - Price: $225
  - Qty: ___
  - Days: ___
  - Total: $0

**INTERNET**
- Wired internet connection
  - Price: $150
  - Qty: ___
  - Days: ___
  - Total: $0
- Wireless internet connection
  - Price: $15
  - Qty: ___
  - Days: ___
  - Total: $0
- Dedicated bandwidth
  - Please contact PSAV for quote

**POWER**
- Power strip extension package
  - Price: $42
  - Qty: ___
  - Days: ___
  - Total: $0
- 25' AC cable and power strip
  - Price: $160
  - Qty: ___
  - Days: ___
  - Total: $0
- 120V – 5 AMP
  - Price: $240
  - Qty: ___
  - Days: ___
  - Total: $0
- 120V – 10 AMP
  - Price: ___
  - Qty: ___
  - Days: ___
  - Total: $0

**RIGGING**
All rigging requests should be placed using the Rigging Request Form.

**CUSTOM ITEMS**
- Custom item
  - Price: ___
  - Qty: ___
  - Days: ___
  - Total: $0
- Custom item
  - Price: ___
  - Qty: ___
  - Days: ___
  - Total: $0
- Custom item
  - Price: ___
  - Qty: ___
  - Days: ___
  - Total: $0
- Custom item
  - Price: ___
  - Qty: ___
  - Days: ___
  - Total: $0

**SPECIAL REQUESTS**
Please add any items not listed above that you require.

Robert Saterlee
Director, Event Technology - PSAV®
Hilton Cleveland Downtown
100 Lakeside Avenue E., Cleveland, OH 44114
---
**Office:** 216.672.0001  **Email:** psav2080exhibits@psav.com

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Exhibit Hall Fire Regulations

The information contained in this brief outline does not by any means cover completely the ordinances and regulations contained in the local Fire Prevention Code.

The following are basic rules governing concessions, exhibits, and shows in any building open to the public:

1. All curtains, drapes and decorations must be constructed of flameproof material, or treated with an approved flameproofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flameproofing effect.)

2. No combustible materials, merchandise or signs shall be attached to, hung from, or draped over flameproofed side and rear divider draperies of booths or attached to table skirting facing aisles, unless flameproofed.

3. All exits, hallways and aisles leading from buildings or tents are to be kept clear and unobstructed at all times.

4. No exit door shall be locked, bolted or otherwise fastened or obstructed at any time an exhibit building is open to the public. Moreover, it shall be unlawful to obstruct, or reduce in any manner, the clear width of any doorway, hallway, passageway or other means of egress. Additionally, all required exits shall be so located as to be discernible and accessible with unobstructed access thereto.

5. Access through turnstiles, gates, rails or similar devices shall not be permitted unless such a device is equipped to swing readily in the direction of exit travel under a total force of not more than 15 pounds and/or prior approval of the Fire Marshal.

6. All sawdust, shavings, hay and straw shall be flameproofed, stored and maintained in a manner approved by the Fire Marshal.

7. Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside any building shall have no more than two (2) gallons of fuel in the tank; all fuel tanks shall be locked or effectively sealed and battery cables shall be disconnected from the ignition system. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in the event of an emergency.

8. There shall not be any gasoline powered forklifts or carts allowed in a place of assembly. Exceptions: Propane or electric vehicles are allowed.

9. The use of liquefied petroleum gases inside buildings, tents or other areas is strictly prohibited, except for demonstration purposes when approved by the Fire Marshal. Maximum LPG allowed for exhibition purposes is a six (6) pound cylinder.

10. “No Smoking by Order of Fire Marshal” signs shall be posted and maintained in areas designated by the Fire Marshal.

11. Provide for daily removal and disposal of trash and rubbish from buildings and tents.

12. All electrical wiring shall be installed in a manner approved by the City Chief Electrical Inspector.

13. Provide and maintain approved fire extinguishing equipment in all areas as designated by the Fire Marshal.

14. All standpipe and hose cabinets shall be kept clear and unobstructed at all times.

15. All appliances fired by natural gas shall be approved by the City Chief Mechanical Inspector and Fire Marshal before being used.

16. The use of welding and cutting equipment for demonstration purposes must be by permit from the Fire Marshal.

17. Cylinders of compressed gases are prohibited unless approved by the Fire Marshal, and shall be secured in a vertical or horizontal positions depending on the tank use and design.

18. The operator or the person in charge of operation or use of any place of assembly or education shall check egress facilities before such building is occupied for any use. If such inspection reveals that any element of the required means of egress is obstructed, inaccessible, locked, fastened or otherwise unsuited for immediate use, admittance to the building shall not be permitted until necessary corrective action has been completed.

--over--
19. There shall not be any obstructions blocking exit doors from the outside of any building such as autos parked in doorways or barricades across sidewalks.

20. No curtains, drapes or decorations shall be hung in such a manner as to cover any exit signs.

21. No vehicles shall be parked in fire lanes outside of buildings.

22. No flammable liquids shall be used or admitted inside of buildings except by approval of the Fire Marshal.

23. Artificial lighting such as lanterns and candles are prohibited.

24. The use of all gas-fired heating units, either portable or stationary, shall meet the approval of the City Chief Mechanical Inspector and the Fire Marshal. The use of the so-called “salamander” stove is strictly prohibited.

25. All cooking appliances shall be equipped with ventilating hoods and equipment as deemed necessary by the Fire Marshal, but in any instance such equipment shall be installed in accordance with provision of the City Building and Fire Codes.

   However, countertop fryers not exceeding 15 lbs. of oil may be used without the necessary ventilating hood and surface protection requirements. Additionally, the exhibitor shall be allowed no more than one (1) fryer per booth and shall provide two (2) ten (10) pound B.C. extinguishers, positioned on both sides of said fryers.

   All cooking appliances shall be listed by a National Testing Agency: i.e. Underwriters Laboratory or Factory Mutual.

26. Booth and seating plans must be approved by the Fire Marshal. Submit plans to the Fire Marshal no later than 15 days before set-up date.

27. There shall not be any ticket booths, tables or any other display setup in the lobby without the prior approval of the Fire Marshal.

28. All aisles shall be maintained at a minimum of ten (10) feet clearance.

29. All covered structures in excess of ninety (90) square feet in area shall be protected by an automatic fire detection system approved by the Fire Marshal.

30. All floor plans submitted shall be totally representative of the halls, rooms and/or areas in which the events are held in, such as the location of manual pull stations, fire hose standpipe closets, exits, aisles and man doors in air walls, etc.